

SmartStart by Apps Associates

Rapid Deployment for Sales Cloud



Apps Associates is dedicated to providing exceptional customer experiences in all practice areas. We've noticed a need in the market for a comprehensive, valuable "quick start" option to set up Sales Cloud.

Our rapid deployment package goes one step further, offering advanced feature configuration, necessary customizations, and hands-on teaching to accelerate Salesforce deployment and user adoption.

We're crafting this offering based on years of experience on the Salesforce platform, with input from our best Business Analysts, Architects, and Sales team. SmartStart projects can be delivered in 4-6 weeks, starting at \$35,000. Customizations are available – [Contact Apps today!](#)

Here's a preview of what you can expect from Apps:

Our standard offering includes:

Customized Workflows,
Page Layouts and Listviews
Approval Process

Automatic Lead and
Opportunities Assignment

Campaigns, Products and Pricebook

Accounts, Contacts, Leads,
Opportunities and Quotes

Lead and Sales Process

Email Outreach, Reports and
Dashboards

Duplication Verification and
Multi-Level Security

And we have something for everyone, with upgrade options to cover all this:



Value-add options include:

- ✓ Advanced Currency
- ✓ Web To Lead
- ✓ Orders
- ✓ Assets
- ✓ Forecasting
- ✓ Contracts
- ✓ Advanced Quoting
- ✓ Sales Territories



Fully customized premium options:

- ✓ Custom Enhancements
- ✓ 3rd Party App Integration
- ✓ Data Cleansing
- ✓ Data Load/Migration

With customizable add-ons, we're confident we've found the right intersection of affordability and value-add services.

Also included in this package is:



Personalized discovery



UAT support



Training



Deployment



Post go-live support



Project management

Our Strategic Partner

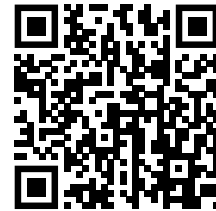


Stay tuned for the official service launch! In the meantime, contact our team to see how Apps can deliver more for your customers.

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About Apps Associates

Apps Associates is an enterprise application services leader with a customer -first focus. Apps Associates has more than two decades of experience helping organizations innovate through digital transformation initiatives. Customers such as Brooks Automation, Hologic Inc., Edwards Vacuum, and Take Two Interactive Software turn to Apps Associates for strategic counsel, system integration and the services required to solve their most complex business challenges - utilizing experience in analytics, application modernization, process automation, digital systems, technology and operations.

To learn more about how Apps Associates can help you align your business with the right technology, visit:

www.appsassociates.com, or follow Apps Associates on social media on [Twitter](#) and [LinkedIn](#).

