## Apps Associates' Oracle High-Tech Capabilities

In an evolving business environment, your organization needs technology platforms that will keep your business moving forward with the ability to innovate and transform. Apps Associates understands the pressure that high-tech organizations face to deliver better customer experiences and results. Shorter product life cycles enhance the need to solve complex business problems relating to efficiency in sales, service, and operations.

Apps Associates provides high-tech organizations with the ability to drive profitable growth, innovation, and scalability. Our seasoned associates understand the challenges and market demands high-tech companies deal with. We work with your organization to modernize systems and create value across every stage of your transformation journey.

## **Powering High-Tech Companies for Growth**

You don't have to go it alone. Apps Associates has the experience and credentials with Oracle cloud solutions that helps high-tech organizations modernize, with conviction and solve the multi-faceted challenges high tech organizations deal with on a daily basis.

We have a robust portfolio of High-Tech Cloud capabilities that include:

Financials	С ЕРМ	C cx	ြို့ကြို нсм	<u>ПпП́п</u> scм	Fusion Analytics	ィ谷 Integration/ 役 Automation
<ul> <li>Projects:</li> <li>Project Billing and Accounting</li> <li>Total Time Accounting</li> <li>Contract Mgmt.</li> <li>Project-driven Supply Chain</li> <li>Project Profitability</li> <li>Project Resource Mgmt.</li> </ul> Revenue Management: <ul> <li>High-Tech, Products, Software, Subscriptions</li> <li>COGS Deferment</li> </ul> Billing and Collections: <ul> <li>Invoice Consolidation</li> <li>Recurring Billing</li> <li>Bill Management Advanced Collections</li> </ul> Financials/ Procurement: <ul> <li>Prepayments</li> <li>Expenses</li> <li>Asset Tracking</li> <li>Vendor Management</li> <li>Sourcing</li> <li>Risk Mgmt.</li> </ul>	PCMCS: Complex Allocations Integration with Project Accounting Project Profitability PBCS: Workforce Planning Capex Planning Capex Planning Asset Tracking and Depreciation Planning FCCS: Product Line Reporting Acquisition Consolidation Financial reporting at Line of Business/ Practice Level ARCS TRCS NRCS General: Multiple Organizational Hierarchies for Reporting	<ul> <li>CPQ:</li> <li>Pricing</li> <li>Services Configuration Models</li> <li>Estimation</li> <li>Integration into Projects/Order Management/ Subscriptions</li> <li>Contract Lifecycle Management:</li> <li>MSA</li> <li>NDA</li> <li>SOW</li> <li>Proposals</li> <li>Vendor Contracts</li> <li>3rd party Contracts</li> <li>Incentive Compensation:</li> <li>Complex Sales Comp plans</li> <li>Team-Based Comp ensation</li> <li>Integration with HR Comp and Payroll</li> <li>Subscription</li> </ul>	<ul> <li>Time &amp; Labor:</li> <li>Hourly/Salaried</li> <li>Absence Management</li> <li>Overtime</li> <li>Contingent Workers</li> <li>Recruiting: <ul> <li>Hiring Campaigns</li> <li>Integration with Social Media</li> <li>Integration with FieldGlass</li> <li>Onboarding and Offboarding</li> </ul> </li> <li>Learn: <ul> <li>Global Compliance Training</li> <li>Learning and Development</li> <li>SCORM Integration</li> </ul> </li> <li>Compensation: <ul> <li>Workforce Comp/ Bonus</li> <li>Benefits- Prtnerships with ADP and Benefix</li> <li>Mobile Capabilities</li> <li>Digital Assistant</li> <li>Health &amp; Safety</li> <li>Payroll</li> </ul> </li> </ul>	Procurement OM / Configurator Supply Chain Execution • Maintenance Cloud Supply Chain Planning • Demand Mgmt. • Supply Planning PDMCS / PLM • Ideation/ Innovation • PDH / PD • Quality OTM / GTM WMS	ERP SCM HCM	OIC Mulesoft Boomi RPA: • UI Path • Automation Anywhere

🔊 apps associates®

## Apps Associates: Embracing New Challenges and Opportunities

High-tech companies partner with Apps Associates to create a digitally connected enterprise. One that enables them to scale and adapt to fast changing business requirements and help to embrace new challenges and opportunities. Utilizing data from across the enterprise High-tech organizations can leverage analytics to gain greater insights to pivot their business quickly.

High-tech organizations need to have competitive systems in place to scale. They also need the financial capabilities such as advanced collections, projects, revenue, and risk management as well as supply chain systems that expedite teamwork surrounding procurement, configuration, and execution.

With Apps Associates you can minimize risk and accelerate growth with the right platforms to compete in the digital economy. Apps Associates provides high-tech organizations with the ability to drive profitable growth, innovation, and scalability.

Apps Associates has 20+ years of experience and credentials with cloud solutions that allows you to modernize your high-tech operations and can help your organization drive profitable growth, innovation, and scalability.







## **About Apps Associates**

Apps Associates is a premier enterprise applications and technology advisor, counseling and executing across every stage of the enterprise transformation journey—not just the destination. For more than two decades, Apps Associates has closely collaborated with decision makers across nearly every industry, offering end-to-end integration, modernization, and cloud migration services. By helping to break down the silos within today's most complex business challenges, Apps Associates is unlocking solutions and efficiencies that scale into future opportunities.

To learn more about how Apps Associates can help you align your business with the right technology, visit: <u>www.appsassociates.com</u>, or follow Apps Associates on social media on <u>Twitter</u> and <u>LinkedIn</u>.



